



## Imperial College Healthcare NHS Trust Selects Tintri Storage to Realise Their Virtualisation Strategy

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*UK Health Trust enhances storage performance and capacity, reduces downtime and administration with move to Tintri*

MOUNTAIN VIEW, Calif & LONDON--(BUSINESS WIRE)--Apr. 3, 2018-- [Tintri Inc.](#), (NASDAQ: TNTR) a leading provider of enterprise cloud platforms, today announced that Imperial College Healthcare NHS, has deployed Tintri as a central piece in its virtualisation strategy. Since deployment, the UK Health Trust has seen notable benefits including increased storage performance and capacity, as well as a reduction of downtime and administration.

Imperial College Healthcare NHS is one of the largest NHS trusts in England. It was formed in 2007 by the merger of Hammersmith Hospitals NHS Trust and St Mary's NHS Trust with Imperial College London Faculty of Medicine. It is one of four major trauma centres in London, managing five hospitals in the capital, employing close to 10,000 people and treating more than a million patients each year.

Technology plays a key role in assisting the NHS—critical systems used 24/7 must have predictably fast performance. The Imperial College had begun the process of virtualising its server infrastructure but its enterprise SAN storage was not meeting performance and capacity requirements. IT staff were constantly tuning storage to maintain performance, drawing them away from higher impact projects. With close to 1,500 VMs, this represented a significant resource overhead.

After considering a number of alternative resolutions, the IT team at Imperial College deployed three Tintri systems. Immediately, the time spent managing storage dropped to near zero. The Tintri systems supported Imperial College's workloads across both VMware and Hyper-V, shrinking their storage footprint. And Tintri's VM-level quality of service controls allowed critical VMs to perform flawlessly at all hours of the day. As a result, Imperial College was able to re-deploy their SAN storage to focus on physical servers and file servers while Tintri managed their virtual estate.

Yusuf Mangera, technical architect at Imperial College Healthcare said, "The results have been remarkable. We haven't had to look into any performance related problems at all. Tintri just works to the point where people have forgotten that the appliances even exist. I would certainly recommend Tintri to other people."

"Imperial College Healthcare NHS is dedicated to providing the highest quality service to its patients—IT infrastructure needs to be an enabler, not a distraction," commented Mark Young, VP Systems Engineering & Field CTO for EMEA at Tintri. "Tintri is designed to automate processes and streamline performance, ideal for organisations such as Imperial College that have a virtualisation strategy and a need for IT that simply works."

### About Tintri

Tintri (NASDAQ: TNTR) offers an enterprise cloud infrastructure built on a public-cloud like web services architecture and RESTful APIs. Organisations use Tintri all-flash storage with scale-out and automation as a foundation for their own clouds—to build agile development environments for cloud native applications and to run mission critical enterprise applications. Tintri enables users to guarantee the performance of their applications, automate common IT tasks to reduce operating expenses, troubleshoot across their infrastructure, and predict an organisation's needs to scale—the underpinnings of a modern data centre. That's why leading cloud service providers and enterprises, including Comcast, Chevron, NASA, Toyota, United Healthcare and 20% of the Fortune 100, trust Tintri with enterprise cloud.

For more information, visit [www.tintri.com](http://www.tintri.com) and follow us on Twitter: [@Tintri](https://twitter.com/Tintri).

### Forward Looking Statements

This press release contains forward-looking statements, including but not limited to statements relating to our relationship with our customer, Imperial College Healthcare, and the expected performance and benefits of our products. These forward-looking statements are not historical facts, and instead are based on our current expectations, estimates, opinions, and beliefs. Consequently, you should not rely on these forward-looking statements. The accuracy of such forward-looking statements depends upon future events, and involves risks, uncertainties, and other factors beyond our control that may cause these statements to be inaccurate and cause our actual results, performance, or achievements to differ materially and adversely from those anticipated or implied by such statements, including the risks and uncertainties included under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in our reports on file with the U.S. Securities and Exchange Commission ("SEC"), including our Quarterly Report on Form 10-Q for the quarter ended October 31, 2017, which are available on our investor relations website at <https://ir.tintri.com> and on the SEC website at [www.sec.gov](http://www.sec.gov), or that we may file with the SEC following the date of this press release. All statements provided in this release speak only as of the date of this press release and, except as required by law, we assume no obligation to update any forward-looking statements to reflect actual results or subsequent events or circumstances.

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