![Tintri logo]

Tintri Launches Storage Solutions for Remote and Branch Office (ROBO) Deployments, Smaller VDI Rollouts and Individual Departments Within an Enterprise

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Channel-exclusive T1000 system and Tintri software deliver ease of management,greater efficiencies, data protection, and rich analytics

MOUNTAIN VIEW, Calif.--(BUSINESS WIRE)--Sep. 27, 2017-- Tintri Inc. (NASDAQ: TNTR), a leading provider of enterprise cloud platforms, today announced the availability of solutions specifically suited to ROBO, smaller VDI rollouts and departmental use cases. These solutions will be sold exclusively via Tintri's channel partners—composed of Tintri's new T1000 all-flash storage and highly differentiated software.

The T1000 shares the same OS and management platform as other Tintri all-flash and hybrid storage. That allows it to apply analytics and machine learning to optimize customer operations without manual effort. For example, the T1000 assigns each application the specific quality of service level needed for predictable performance. Now organizations can deploy Tintri at the edge without expert resources and with minimal operating expense.

Available via Tintri's global network of channel partners, the T1000 is preconfigured for the channel, prepackaged with replication and security focused software, and can be ordered as a single SKU in a customer quote. These solutions address the fundamental priorities of ROBO, smaller-scale VDI and departmental use cases:

- **Ease of management.** The T1000 can be ready for production in less than 30 minutes—installed remotely and then managed centrally (or locally by an IT generalist).
- **Exceptional efficiency.** The T1000 offers inline space savings, and with Tintri software allows for virtual machine-level snapshots and clones for budget driven deployments for these use cases.
- **Data protection.** The T1000 allows for back-up to Tintri or third party storage systems and to the public cloud such as Amazon Web Services (AWS) S3 via Tintri Cloud Connector.
- **Rich analytics.** All Tintri systems allow customers to troubleshoot latency across the entire infrastructure. Organizations gain real-time analytics and the ability to eliminate over-provisioning by modelling their need for storage and compute 18 months into the future.

Each T1000 can deliver up to 10TB of effective flash capacity, and support up to 100 VMs. The T1000 augments the recently launched EC6000 series—Tintri now offers a comprehensive capacity range of 10TB – 645TB in just two rack units.

"With today's release, organizations can cater to the needs of all their applications, from edge use cases to their data center," explained Ken Klein, CEO and chairman of Tintri. "The T1000 uses the same OS, user interface and analytics as every other Tintri system—a single platform that puts VM-level control and insight at an organization's fingertips."

"Tintri has consolidated its core value prop into a smaller package. The T1000 is accessible to new customers and use cases, but still offers Tintri's hallmark visibility of individual virtual machines and containers," said Tom Cahill, Vice President of Partner & Product Management at CDW. "We've seen growing demand for remote office and departmental use cases, and the T1000 is a great fit for those customer needs."

The Tintri T1000 with prepackaged replication and security software is available now, exclusively through Tintri's network of channel partners. Software that supports advanced remote management capabilities will be available in Q4.

Additional Resources

Read the T1000 data sheet for more technical details and specifications.

About Tintri

Tintri (NASDAQ: TNTR) offers an enterprise cloud infrastructure built on a public-cloud like web services architecture and RESTful APIs. Organizations use Tintri all-flash storage with scale-out and automation as a foundation for their own clouds—to build agile development environments for cloud native applications and to run mission critical enterprise applications. Tintri enables users to guarantee the performance of their applications, automate common IT tasks to reduce operating expenses, troubleshoot across their infrastructure, and predict an organization's needs to scale—the underpinnings of a modern data center. That's why leading cloud service providers and enterprises, including Comcast, Chevron, NASA, Toyota, United Healthcare and 20% of the Fortune 100, trust Tintri with enterprise cloud.

For more information, visit www.tintri.com and follow us on Twitter: @Tintri.

Forward Looking Statements

This press release includes forward-looking statements concerning new products and product features and the expected performance of our products. These forward-looking statements are not historical facts, and instead are based on our current expectations, estimates, opinions, and beliefs. The accuracy of such forward-looking statements depends upon future events, and involves risks, uncertainties and other factors beyond our control that may cause these statements to be inaccurate and cause our actual results, performance or achievements to differ materially and adversely from those anticipated or implied by such statements, including risks detailed in our Registration Statement on Form S-1 and our latest Quarterly Report on Form 10-Q that have been filed with the U.S. Securities and Exchange Commission. These forward-looking statements speak only as of the date of this press release and, except as required by law, we assume no obligation to update forward-looking statements to reflect actual results or subsequent events or circumstances.

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